AMENDMENT OF SOLICITATI	ON/MODIFICATI	ON OF CONTRACT	1. Contract I		Page 1 Of 5
2. Amendment/Modification No.	3. Effective Date	4. Requisition/Purchase Req			o. (If applicable)
0001		SEE SCHEDULE			
6. Issued By	Code W15P7T	7. Administered By (If other	than Item 6)		Code
COMMANDER US ARMY CECOM, ACQ CENTER AMSEL-ACCB-RT-T DEBRA CLAYTON (732)532-5548 FORT MONMOUTH, NJ 07703-5008					
EMAIL: DEBRA.CLAYTON@MAIL1.MONMOUTH	I.ARMY.MIL	SCD	PAS	AD	P PT
8. Name And Address Of Contractor (No., Street	eet, City, County, State and	l Zip Code)	9A. Amendme	nt Of Solicitat	ion No.
			W15P7T-04-B-	E204	
			9B. Dated (See		
			2003DEC30		
			10A. Modifica	tion Of Contra	act/Order No.
			10B. Dated (Se	ee Item 13)	
Code Facility Code	WHICH THE MAN AND THE	EG TO AMENDMENTEG OF GO	N. LOUT A THON	IC	
		ES TO AMENDMENTS OF SO			
The above numbered solicitation is amend is extended, is not extended.	led as set forth in item 14.	The hour and date specified for	or receipt of Of	fers	
Offers must acknowledge receipt of this ame (a) By completing items 8 and 15, and return offer submitted; or (c) By separate letter or ACKNOWLEDGMENT TO BE RECEIVE SPECIFIED MAY RESULT IN REJECTIO change may be made by telegram or letter, p opening hour and date specified.	ning <u>2 signed</u> copies of telegram which includes a D AT THE PLACE DESIGN ON OF YOUR OFFER. If	of the amendments: (b) By acking reference to the solicitation and GNATED FOR THE RECEIPT by virtue of this amendment you	owledging reco d amendment n OF OFFERS I u desire to chai	eipt of this am numbers. FAI PRIOR TO TI nge an offer al	endment on each copy of the LURE OF YOUR HE HOUR AND DATE ready submitted, such
12. Accounting And Appropriation Data (If red	quired)				
13. THIS		O MODIFICATIONS OF CON act/Order No. As Described In		DERS	
A. This Change Order is Issued Pursua The Contract/Order No. In Item 10.			The Cl	hanges Set For	th In Item 14 Are Made In
B. The Above Numbered Contract/Orde Set Forth In Item 14, Pursuant To T		e ,	ich as changes	in paying offic	e, appropriation data, etc.)
C. This Supplemental Agreement Is En	tered Into Pursuant To Au	thority Of:			
D. Other (Specify type of modification a	and authority)				
E. IMPORTANT: Contractor is not, 14. Description Of Amendment/Modification (this document and return		copies to the Is	
14. Description of Amenument/Mountcation (organized by OCF section	neadings, including solicitation	contract subje	ect matter whe	ie ieasibie.)
SEE SECOND PAGE FOR DESCRIPTION					
Except as provided herein, all terms and condi	tions of the document refer	renced in item 9A or 10A, as he	retofore chang	ed, remains u	nchanged and in full force
and effect. 15A. Name And Title Of Signer (Type or print)	16A. Name And Title (Of Contracting	Officer (Type	or print)
			.	·- (-) p·	• ′
15B. Contractor/Offeror	15C. Date Signed	16B. United States Of	America		16C. Date Signed
		By			
(Signature of person authorized to sign)		(Signature o	f Contracting (
NSN 7540-01-152-8070		30-105-02		STANDARD	FORM 30 (REV. 10-83)

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NT 0.000 C + +		

Name of Offeror or Contractor:

SECTION A - SUPPLEMENTAL INFORMATION

- 1. THE PURPOSE OF THIS SOLICITATION, NUMBER W15P7T-04-B-F204, IS TO ACQUIRE TA-222/PT TELEPHONE CIRCUIT LINE JACK ASSEMBLIES, PART OF THE SB-22A/PT TELEPHONE SWITCHBOARD, NSN: 5805-00-503-3337.
- 2. THIS WILL BE A FIRM FIXED-PRICE, INDEFINITE DELIVERY INDEFINITE QUANTITY (IDIQ) TYPE CONTRACT.
- 3. THIS EFFORT WILL BE A HUB ZONE SET ASIDE.
- 3. EARLY DELIVERY AT NO ADDITIONAL COST TO THE GOVERNMENT IS ACCEPTABLE AND ENCOURAGED.

*** END OF NARRATIVE A 001 ***

- 1. THE PURPOSE OF THIS AMENDMENT IS TO MAKE REVISIONS TO SECTIONS L AND M.
- 2. IN SECTION L, UNDER "INSTRUCTIONS TO BIDDERS," DISREGARD THE BID DUE DATE AND BID OPENING DATE PROVIDED ON PAGE 43 OF THE SOLICITATION. BIDS MUST BE RECEIVED BY 29 JANUARY 2004 AT 2:00PM, EST AS NOTED ON PAGE 1 (ONE) OF SOLICITATION NUMBER W15P7T-04-B-F204. THE PUBLIC OPENING OF THE BIDS WILL OCCUR ON 30 JANUARY 2004 AT 10:00AM, EST.
- 3. REGARDING SECTION M, ITEM 3.0 "PRICE ANALYSIS," UNDER "EVALUATION PROCEDURES." UNDER "EXPLANATION," NUMBER 7 IS HEREBY REVISED AS FOLLOWS:

THE DESIGNATED QUANTITY FOR EACH RANGED CLIN IS 3,000; 15,000 IN TOTAL FOR ALL FIVE RANGED CLIN'S.

- 4. AS A CONSEQUENCE OF THIS SECTION M REVISION, STEPS 4 AND 5 OF THE HYPOTHETICAL BID CALCULATION ARE RECALCULATED WITH THE NEW DESIGNATED QUANTITIES AS FOLLOWS:
- STEP 4: EVUP = \$113,750/2,650 = \$42.924528
- STEP 5: TOTAL EVALUATED PRICE (FOR DESIGNATED QTY OF 3,000): 3,000 x \$42.924528 = \$128,773.58, ROUNDED TO \$128,774 FOR THIS CLIN.
- 5. OFFERORS MUST ACKNOWLEDGE RECEIPT OF THIS AMENDMENT PRIOR TO THE HOUR AND DATE SPECIFIED IN THE SOLICITATION BY ONE OF THE FOLLOWING METHODS:
- A. BY COMPLETING ITEMS 8 AND 15, AND RETURNING 2 SIGNED COPIES OF THE AMENDMENT;
- B. BY ACKNOWLEDGING RECEIPT OF THIS AMENDMENT ON EACH COPY OF THE OFFER SUBMITTED; OR
- C. BY SEPARATE LETTER, WHICH INCLUDES A REFERENCE TO THE SOLICITATION AND AMENDMENT NUMBERS.

ACKNOWLEDGEMENTS MAY BE SUBMITTED VIA THE IBOP UNDER SOLICITATION NUMBER W15P7T-04-B-F204.

*** END OF NARRATIVE A 002 ***

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Name of Offeror or Contractor:

SECTION L - INSTRUCTIONS, CONDITIONS, AND NOTICES TO OFFERORS $$\rm L14$$ Instruction to Bidders

All Bidders are to provide bid prices for production quantities with first article requirements. Bidders are not to fill in prices in Section B of solicitation. Prices shall be inputted in Section B at the time of award. The excel workbook shall be used for price evaluation. The excel workbook has three individual spreadsheets. The three individual spreadsheets are labeled; (1) Section B Bid Prices, (2) Calculations, and (3) Results. Bidders shall only make inputs to the first sheet (Section B Bid Prices) of the excel workbook. The Calculations and Results spreadsheets shall be used for evaluation. See Section M for evaluation procedures.

Bidders are to submit prices for all items and all ranges for all production quantities for all five (5) ordering periods. Failure to submit prices for all items and ranges will result in the offer being considered unresponsive. Include in prices all production, packaging and shipping cost associated with the production quantity for all items.

Bidders are to submit prices for all first article requirements for all ordering periods. Bidders who fail to provide prices for all ordering periods will be considered unresponsive.

Award will be made to the lowest priced, responsive, responsible bidder.

Bidders attention is called to clause 52.214-5 "Submission of Bids."

L15

Hand carried bids will not be accepted. All bids must be either submitted electronically, faxed, mailed, FedExed, or some other form of commercial delivery. Offerors must allow enough time for their packages to go through CECOM security measures. It is recommended that offerors send bids through some form of traceable mail, which will provide a form of proof documenting receipt of bid to CECOM, Fort Monmouth.

Bids are to sent to one of the following:

Mailing Address: U.S. Army CECOM AMSEL-AC-BID W15P7T-04-B-F204 Bldg. 1208 East Fort Monmouth, NJ 07703

Submit Electronic Bids to:
Debra.Clayton@mail1.monmouth.army.mil

L16

Bids must be received by 29 JANUARY 2004 at 2:00PM, EST and the public opening of the bids will occur on 30 JANUARY 2004 at 10:00AM, EST.

L17

Public opening of bids will take place at Monmouth County Public Library, Eastern Branch, Shrewsbury, New Jersey.

*** END OF NARRATIVE L 001 ***

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SECTION M - EVALUATION FACTORS FOR AWARD

CONTINUATION SHEET

SECTION M - BASIS FOR AWARD

EVALUATION PROCEDURES

1.0 BASIS FOR AWARD

1.1 The one award to be made will be based on the lowest priced bid, by a responsible contractor, that is determined by price analysis to be the most beneficial to the Government, with appropriate consideration given to the price-related factors below.

Award will be made to the lowest priced, responsive, responsible bidder.

2.0 MINIMUM REQUIREMENTS

<u>All</u> requirements identified in the Statement of Work (SOW) <u>must</u> be met. Any bid that fails to conform to the essential requirements of the invitation for bids shall be rejected.

3.0 PRICE ANALYSIS

3.1 The Government will evaluate the Bidders proposed prices by comparison of proposed prices received from each Bidder in response to this bid. The evaluation will be based on adding the non-range quantity prices and the range quantity prices in Section B (with weight factors applied to each range quantity). Range prices will be evaluated in accordance with the formula below:

Determination of Evaluated Unit Price for Range Quantities

For evaluation purposes, the following formula will be utilized for calculating the Evaluated Unit Price for each CLIN/SLIN that has a range quantity:

EVUP = $(UP1 \times MQR \times WF1) + (UP2 \times MQR2 \times WF2) + (...,)$ $(MQR1 \times WF1) + (MQR2 \times WF2) + (...,)$

EVUP = Evaluated Unit Price

UP = Bidders proposed Unit Price for each range quantity

MQR = Maximum Quantity in each range WF = Weight Factor for each range

Explanation

- 1. Each Bidders proposed Unit Price with range quantities will be multiplied by the Maximum Quantity in each range times the Weight Factor for that range to give a Weighted Range price for that range.
- 2. The weighted range prices will then be added to determine a total Weighted price.
- 3. The Maximum Quantities for each range will be multiplied by the corresponding Range Weight Factor and will be summed to determine a Weighted Range Quantity.
- 4. The Weighted Range price from step 2 will be divided by the Weighted Range Quantity from Step 3 to determine the EVUP.
- 5. The Government Designated quantity for that CLIN/SLIN as shown will then be multiplied by the Evaluated Unit Price (Step 4) to arrive at a Total Evaluated Price for that CLIN/SLIN.
- 6. This will be repeated for all CLINS/SLINS with ranges are added together to form the Governments Evaluated Price.
- 7. The designated quantity for each ranged CLIN is 3,000; 15,000 in total for all five ranged CLIN'S.
- A hypothetical bid calculation for one CLIN is set forth below to illustrate how prices will be calculated under the formula:

Step 1:

	Sample Range	Proposed	Total Price	Range	Weighted	
	Quantity	Price For Range	For Range	Weight Factor	Range Price	
Step 1:						
Range A	250 to 1,000	1,000 x \$45 =	\$ 45,000	x .20	= \$ 9,000	

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Range B 1,001 to 2,000 2,000 x \$44	= \$ 88	,000 x .15	=	\$13,200	
Range C 2,001 to 3,000 3,000 x \$43	= \$ 129	,000 x .50	=	\$64,500	
Range D 3,001 to 4,000 4,000 x \$42	= \$ 168	,000 x .10	=	\$16,800	
Range E 4,001 to 5,000 5,000 x \$41	= \$ 205	,000 x .05	=	\$10,250	
Step 2: Total Weighted Price:				\$113,750	

Step 3: Weighted Range Quantity: (1,000 x .20) + (2,000 x .15) + (3,000 x .50) + (4,000 x .10) + (5,000 x .05) = 2,650

Step 4: EVUP = \$113,750/2,650 = \$42.924528

Step 5: Total Evaluated Price (for designated qty of 3,000):3,000 x \$42.92 = \$128,773.58, rounded to \$128,774 for this CLIN

- 3.2 The price analysis shall consider whether bids are materially unbalanced. The Government may elect not to award to an Offeror whose prices are materially unbalanced. An offer is materially unbalanced when it is based on prices significantly overstated for some work and significantly understated for other work.
- 3.3 If the contractor summits evidence of prior Government acceptance or approval applicable to the product the Government may waive the requirements for First Article testing (SLIN 0007AA). This evidence is to include previous contract numbers, FAR 52.7169 (WAIVER OF FIRST ARTICLE). If First Article testing is waived, the evaluated price will not include costs associated with First Article (CLIN 0007).

*** END OF NARRATIVE M 001 ***